



# Howard County

M A R Y L A N D

*Internal Memorandum*

SUBJECT: Multi-Year Requirements Contract for Transparent  
LAN Service Connectivity with Verizon Maryland, Inc.

DATE: August 8, 2007

TO: Lonnie Robbins, Chief Administrative Officer  
Department of County Administration

FROM: Ira A. Levy, Director   
Department of Technology and Communication Services

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2007 AUG 14 A 10:16  
HOWARD COUNTY  
ADMINISTRATION

The County requires a new contract for Transparent LAN Service (TLS) connectivity to be initially installed at the following buildings:

8250 Old Montgomery Rd ElkrIDGE, MD 21045  
3450 Court House Drive Ellicott City 21043  
9250 Bendix Rd Columbia, MD 21045  
6751 Columbia Gateway Drive Columbia, MD 21046  
7120 Oakland Mills RD Columbia, MD 21046  
7301 Waterloo RD Jessup, MD 20794  
2200 Alpha Center Drive Marriottsville, MD 21104

TLS will have the capability of providing a greater capacity, faster connection speed, a greater redundancy in WAN architecture, and quality of service throughout our network, which our current connectivity is incapable of supplying.

The initial contract period with Verizon is two years from execution of the agreement. By signing this multi-year agreement installation charges in the amount of \$135,000 are waived and in addition our recurring annual rate is lowered by approximately 10%. I believe the multi-year commitment of funds for the two-year period will require County Council approval.

The following documents are included for presentation to the County Council as attachments to the legislation:

Verizon Service Agreement including Exhibit A, Transparent LAN Service (TLS)

The fiscal impact for this multi-year requirements contract is approximately \$15,236 per month or \$182,836.00 per year.

If you have any questions related to this multi-year agreement, please contact George F. Dietsch on ext. 6374, [gdietsch@howardcountymd.gov](mailto:gdietsch@howardcountymd.gov) or me on ext. 3500, [ilevy@howardcountymd.gov](mailto:ilevy@howardcountymd.gov).

Attachments

cc: George F. Dietsch  
Darla Herbold  
Jennifer Sager